



Auritas oCFO Solutions

Finance Excellence Services & Solutions





Driving Innovation, Empowering Transformations.

1,500
Successful
Projects

10,500+
TB of Data
Managed

22+
Years Evolving
Companies

\$1,5B
Total Customer
Savings

Data Management

- SAP Data Archiving
- SAP DaRT
- Data Quality & Governance
- Data Migration
- System Decommissioning
- Data Privacy

Solution implementation

- S/4HANA Implementation
- SAP Business Data Cloud (BDC)
- SAP BTP Deployment
- SAP OpenText
 - Extended ECM
 - Vendor Invoice Management
 - Doc Presentment
- SAP Ariba
- SAP Vistex
- SAP Vertex
- AI Implementation
- Cloud Migrations

Product & Innovations

- Data ASSIST by Auritas
(Data Archiving Automation)
- Data GUARD by Auritas
(Legacy Decommissioning)
- Auritas Intelligent Accrual
(Financial Automation)



Strategic Partnerships

- SAP Gold Partner
- SAP PartnerEdge, Sell
- CCFlex – Cloud Choice Flex



Financial Excellence by Auritas

Accrual Automation



Auritas Intelligent Accrual automates the financial close process for inflight invoices in OpenText VIM. Reduce the duration of your accruals process by 80% while ensuring compliance.

Procure to Pay



Best-in-class approach to OpenText Vendor Invoice Management (VIM) integration for SAP, optimizing financial operations and bringing value to AP teams quickly.

Order to Cash



OpenText VIM for managing cash flow and customer collections. Auritas helps streamline processes and systems to eradicate bottlenecks and mitigate errors.

Spend Management



The cloud-based procurement and supply chain solution streamlines sourcing, purchasing, and supplier collaboration for enhanced efficiency and cost savings.

Tax Automation



Holistic approach to Vertex solution implementation, providing indirect tax handling for the SAP ecosystem, simplifying complex tax processes globally.

Pricing & Contracting



Streamline pricing and contracting processes with Auritas Vistex implementation services. Solutions include rebate, price, sales performance management and vendor chargebacks.



Accruals Automation for OpenText Vendor Invoice Management for SAP



SAP Certified
Integration with RISE with SAP S/4HANA Cloud



Auritas Intelligent Accrual

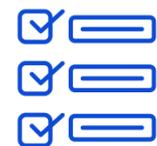
- Automate financial close process for inflight invoices within OpenText VIM;
- Instantaneous insights into the current financial state, fostering better decision-making.
- Mitigates the risk of inaccuracies in financial reporting with a meticulous approach that ensures a nuanced and highly accurate accrual process.
- Manual labor is significantly reduced, potential errors are minimized, and the overall closing timeline experiences an acceleration of up to 80%.
- Streamlined audit process, effectively preparing the financial team for upcoming audit engagements.



- ✓ Cater to global, local and industry-specific accounting rules;
- ✓ Accrual account determination by category (expenses, tax, freight);
- ✓ Flexibility in accrual postings;
- ✓ Accrual posting procedures and accrual reporting;
- ✓ Auto accrual and reversals based on accrual calendars.
- ✓ Compliant with all known auditing requirements (GAAP, SOX, etc).



Accruals Automation for OpenText Vendor Invoice Management for SAP



Multi-Criteria Rule-Based Accruals

Applies rules based on factors like accounting standards, incoterms, and invoice exceptions, tailored to company and regional needs.



Streamlined Month-End Closing

Automatically accrues uninvoiced expenses, aligning financial statements accurately at month's end.



Real-Time Expense Recognition

The system tracks and accrues expenses as they occur, offering up-to-date insights for agile financial planning.



Compliance-Driven Accruals

Automated accruals enforce compliance by applying predefined rules that ensure alignment with legal and industry standards.



Automate Accounts Payable Processes

opentextTM
Vendor Invoice Management

Invoice-To-Pay Business Drivers

Reduce Labor

Streamline and digitize invoice processing
Use business rules instead of customizations

Reduce Cycle Time

Root cause exceptions and track Straight
Through Processing Measure supplier
performance and drive accountability

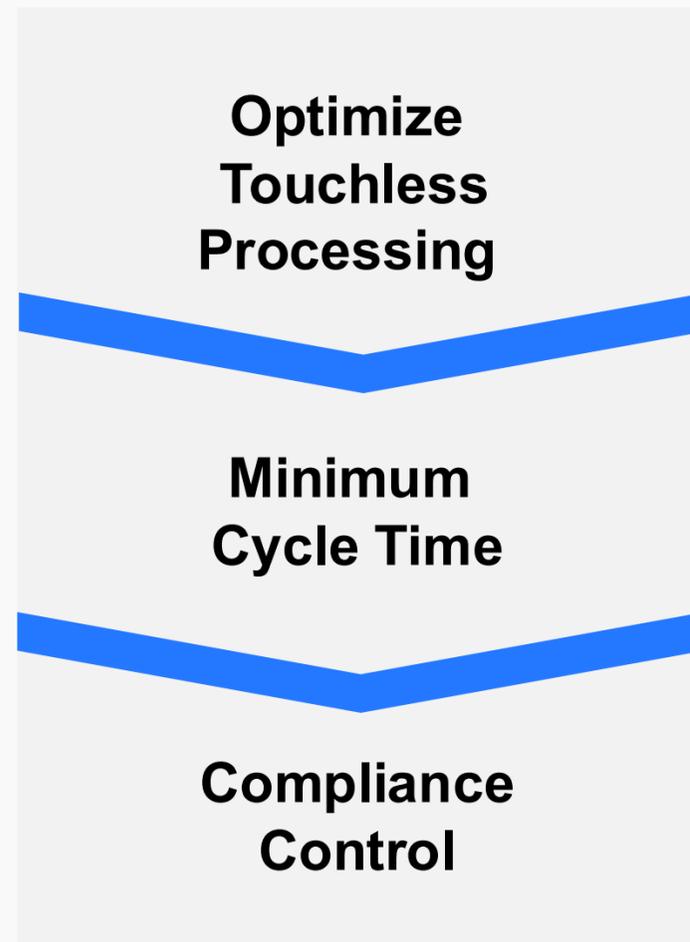
Optimize Cash Flow

Minimize exceptions to maximize DPO

Create Scalability

Standardize and automate for Shared Service
enablement Operational excellence balances
people-process-technology

Optima Differentiators for Best-in-Class Invoice-to-Pay



- Tried and tested methodology to maximize first pass
 - Balance process and solution capabilities
 - Approach scales for most industries and company size
-
- Simplify and streamline invoice to pay
 - Automation to minimize reconciliation time & enhance worker productivity
 - Improve cash flow and vendor relations
-
- Reduce cost and compliance risk
 - Audit trail, compliance, quick close, & reporting
 - Acceleration within invoice entry and processing for AP

Global Competence: Compliance and Localization

Solution Accelerators

Change Management Orchestration

Vendor On-Boarding & Adoption

Unoptimized / Optimized / **Best Run**

Best run companies process invoices **more efficiently**.

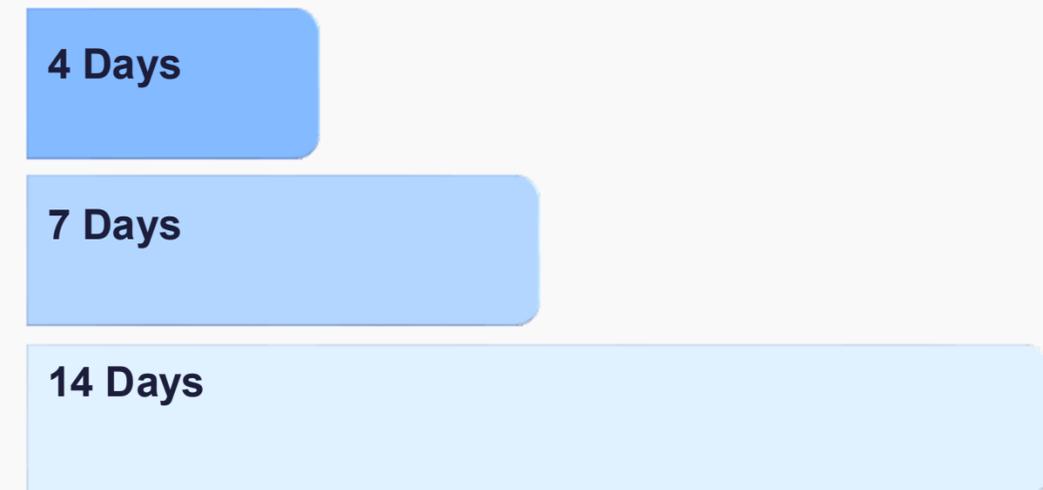
Best run companies process invoices **faster**.

Number of invoices processed per "process accounts payable" FTE

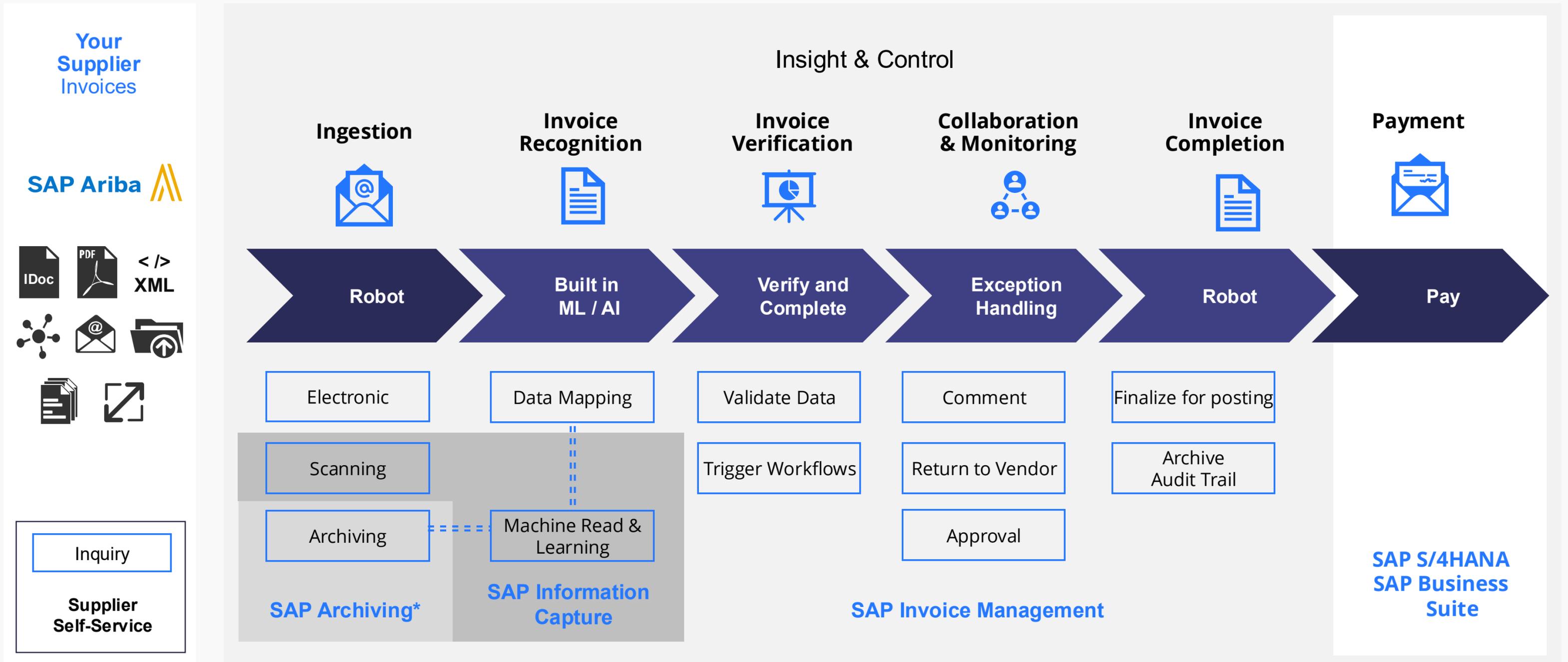


Cycle from receipt of invoice until approved and scheduled for payment

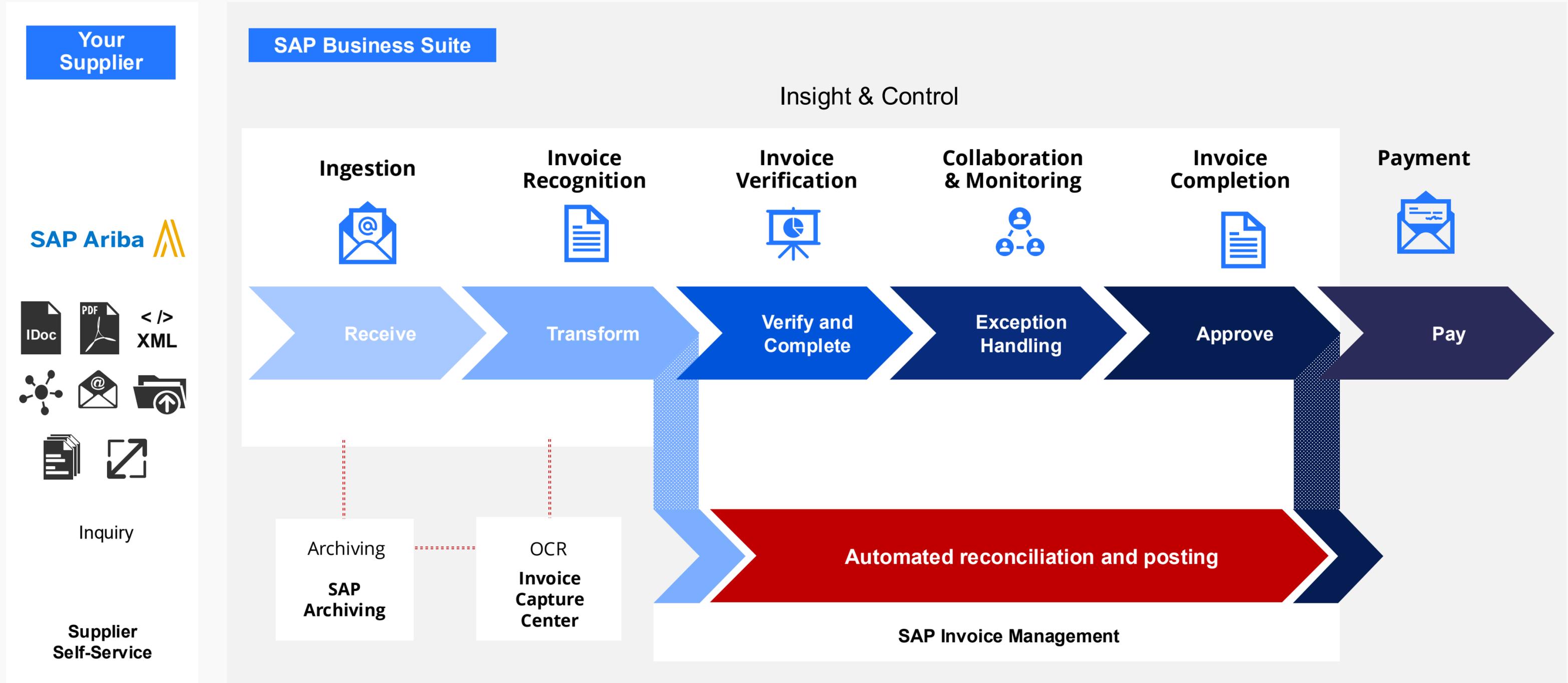
Top 25%
Median
Bottom 25%



Digital, Integrated, Automated Invoice Processing



Digital, Integrated, Automated Invoice Processing





“Our OpenText VIM customers have seen remarkable success, from cycle time and transaction cost reduction, to improved relationships with suppliers and significant savings. We take operational efficiency to another level.”

Mani Ramaswamy
Chief Technology Officer, Auritas

Mani has over 30 years of experience in executing large-scale programs across various domains of SAP and process management/optimization. As the Chief Technology Officer at Auritas, he leverages his extensive knowledge of the SAP ecosystem and solution extension implementation to help our clients succeed in their business objectives.

Mani was a key member of the original team that designed and developed the vendor invoice management solution. His expertise in business process optimization ensures successful solution implementation that meets business goals and objectives.

Auritas Differentiators for Best-in-Class Invoice-to-Pay

Global Procure-to-pay Competence

Methodology

- Process & Solution experts
- Optimize Touchless
- Minimize Cycle Time

Global:

- Compliance risk & Controls
- Cross industry experience

Analytics:

- Terms & Discount Capture
- Reporting Definition
- Payment Consolidation

Solution Accelerators

Automation:

- Process Automation
- Global Tax Automation
- Approval Automation
- Auto Accruals

AP Reporting Package:

- Trend analysis
- Key Metrics Dashboard
- Approval Automation

AMS:

- Managed services
- Run the business support

Change Management Orchestration

Impact Assessment:

- People, Policy, System
- Training Plan

Training Package:

- Desktop Procedures
- Job Aids
- Training Delivery

Supplier Focus

Supplier Portal:

- Vendor Self Service
- Vendor Master Governance
- Supply Chain Finance
- Vendor Communication

Vendor On-Boarding & Adoption:

- Vendor Communication
- Vendor Onboarding

Master Data:

- Vendor Master Campaign
- Vendor Master Diagnostics

Why a Hybrid Solution for Procure to Pay

Spend Management
SAP Ariba 

- Optimized collaboration with business partners
- Instant insight in one central procurement platform
- Intuitive user experience
- Real-time and on-the-fly analysis



opentext™
SAP Invoice Management

- Simplify routing of invoices and related documents
- Shorter invoice approval time due to real-time information
- Increased productivity and reduced manual processing costs



SAP S/4 HANA

- Fast pre-validation of invoices
- Reduced manual re-entry of documents minimizes errors
- Improved working capital management

Overview: Partner Capability and Success

200+ VIM Implementations

Specialized and global talent pool

Sales Capabilities – Dedicated Sales, Inside Sales, Sales Consultants

- Demand Generation
- Value Positioning and Road Mapping
- Solution Demonstrations
- POCs & RFPs
- Upsell and Cross Sell

Sales Influence and Customer References

- Published Case Studies
- Roundtables – SAPPHIRE, SAP Insider, webinars

Recent sales activity with ISBN

- Huntsman (500K)
- Viatras (Ariba, VIM, Payment Hub)

Spend Management

SAP Ariba 



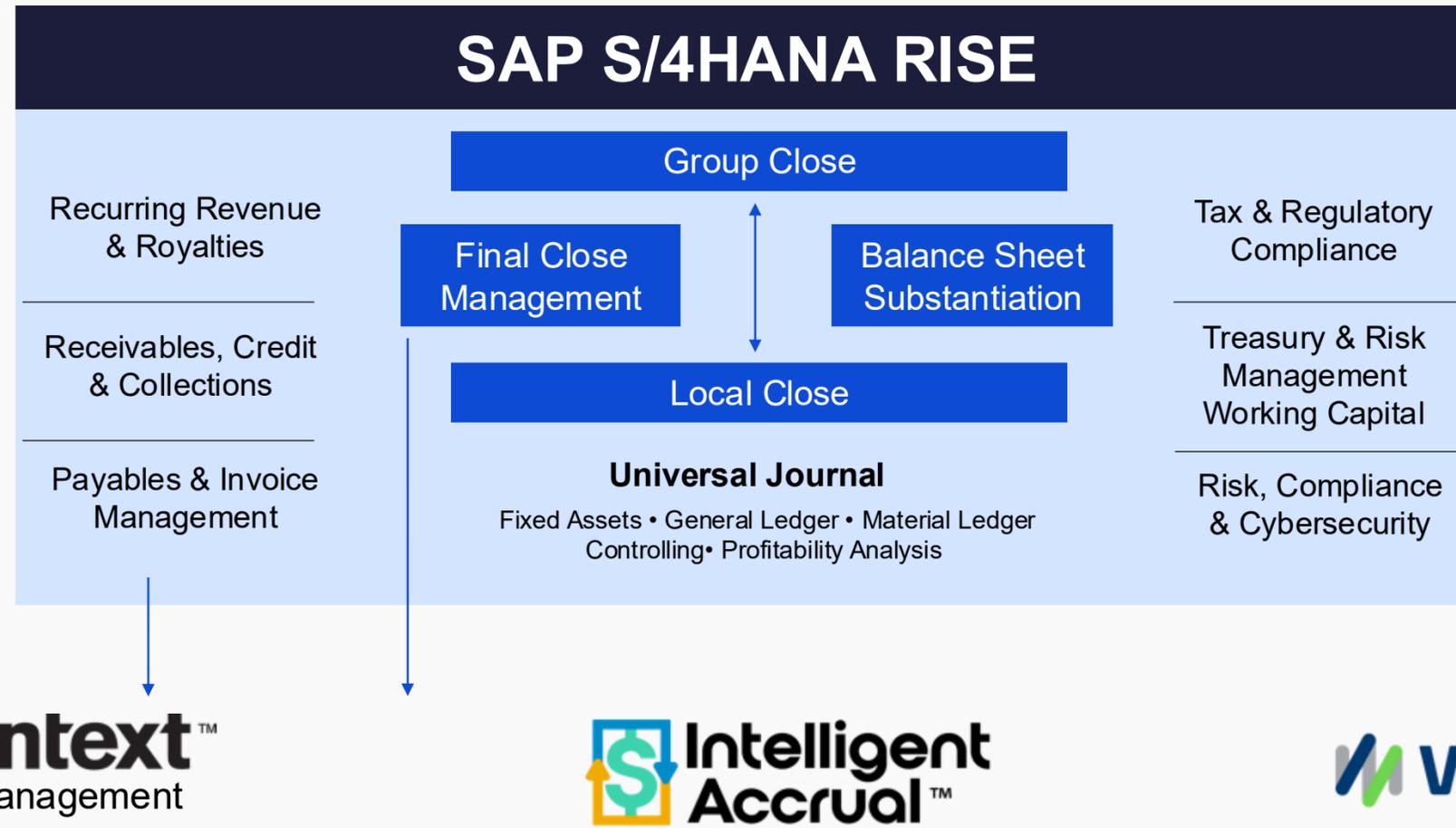
opentext™

SAP Invoice Management



SAP S/4 HANA

Finance Alignment



Achieve SAP finance excellencelike never before



Automate your Financial Close Process



Vertex Enabled Commerce

Value

- Modernize payables operations and drive down costs
- Clean GR-IR
- AI Powered
- Best Automation Outcomes
- Gain operational insight & guide performance of business teams
- Unlock Supply Chain Finance



- Reduce manual accrual effort by 80% or more
- Streamline month end closing
- Flexible Criteria & rule based
- Accurate & ready reporting
- Compliance Driven



- Automated, real time tax calculation
- Global Tax Compliance
- Simplified returns filing
- Master Data Monitoring
- Easy maintenance & scale
- Cost and Process efficiencies



Success Story:

Global Invoice Management Transformation Within 9 months

Pain Points:

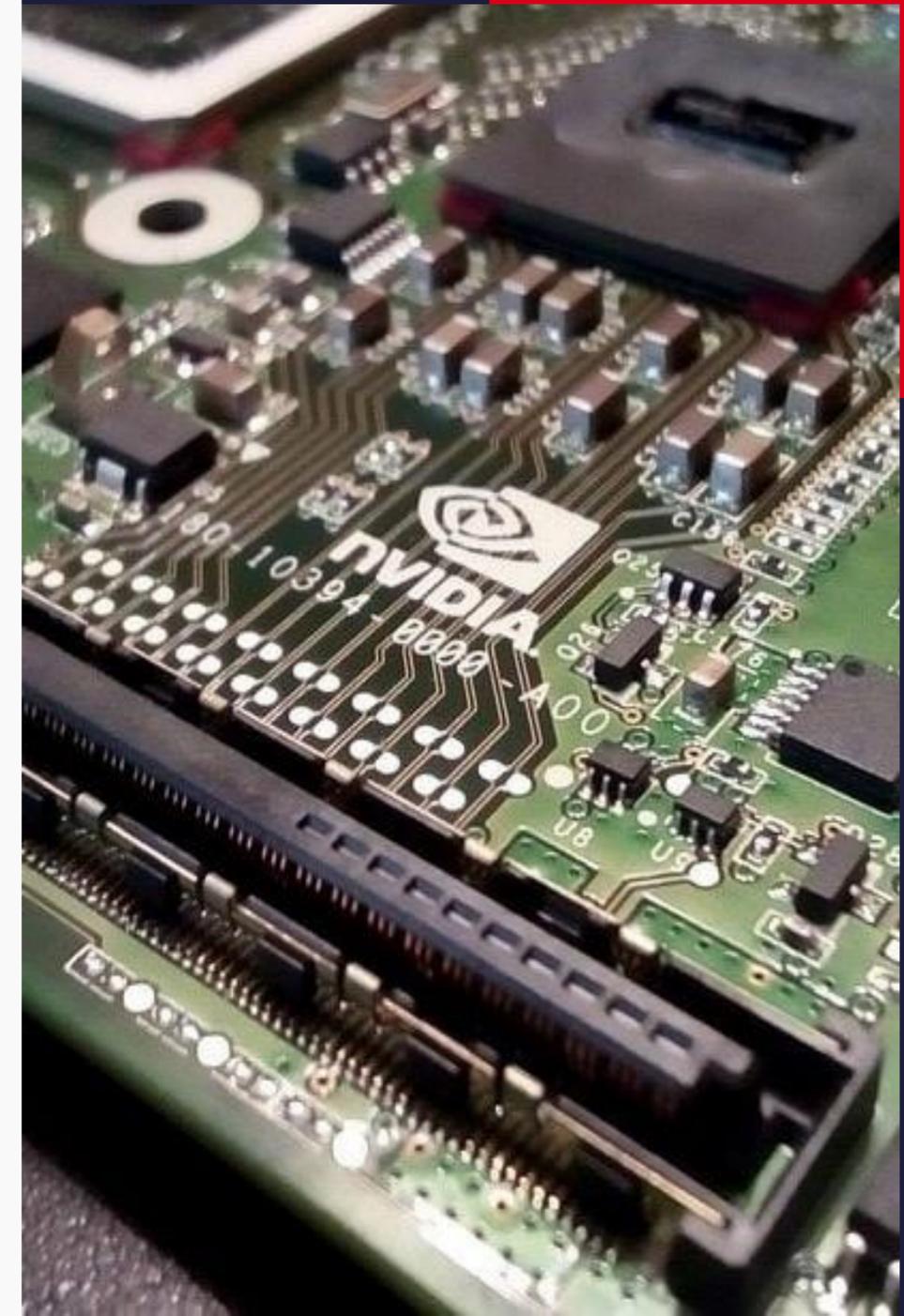
- Production failure and operational risks
- Current AP solution/business model not scalable
- Compliance risk - Heavy manual controls to mitigate failures
- Business continuity and growing-concern over vendor stability

Benefits:

- Intuitive and mobile enabled FIORI user experience
- Global standardization of indirect invoice end to end process
- Operational around the clock, providing history, visibility, security, and a single system of document control
- Enhanced compliance by meeting local regulations

Results:

- 51% touchless global automation within three months post rollout
- Established a unified ECC platform for 49 entities
- Addressed 145 global requirements
- Scalable Automation & standardized workflows



Success Story:

Global Invoice Management Optimization



Pain Points:

- Heavy manual labor needs to complete tasks. Long cycle/processing time.
- Challenges to measure supplier performance.
- Large number of exceptions.
- Customizations were being used in the place of business rules.

Solution:

- Scale for growth with common, standard global processes; develop and track key performance metrics to trend progress.
- SAP validation, rejection, exception handling, workflow, approval and posting minimal SAP customizations.
- Architect future state supplier portal integration.
- Integrate EDI and auto ingest emailed invoices.
- Lead change with business process, not technology; build cross functional change coalition to root the cultural change.

Results:

- Over 700 thousand invoices processed – EDI 55% and email and paper 45%.
- Touchless process went from 0-20% to 85+% globally.
- Cycle time was reduced from 18 to 4.5 days.
- Implement and integrate a supplier portal. Improved supplier relations.
- Extend standard POs for Maintenance, Repair and Operations (MRO) expense.
- Grow digital invoicing, target paper reduction with new vendors and non-PO.





Cash Application

- Auritas aligns with SAP and OpenText to bring you best in class OpenText Cash Application solutions.
- Order to Cash services, part of the OpenText beyond invoices solutions eradicates manual labor reducing errors such as incomplete information, when managing cash flow.
- Our account receivables solutions focus on effectively managing cash flow and customer collections.
- It streamlines processes and systems for a cohesive financial lifecycle without bottlenecks and mitigates errors.

Why Auritas for my OpenText VIM Implementation?



Expertise

Certified professionals bring decades of knowledge in process optimization & implementation.



Experience

Strong track record and extensive experience in implementing OpenText VIM solutions.



Tailored Solutions

Customized solutions that are tailored to meet the specific needs of each organization.



Proven Methodologies

Auritas' structured approach helps minimize risks, reduce downtime, and ensure successful project outcomes.



End-to-End Services

Solutions that cover the entire lifecycle of an OpenText VIM implementation.



Holistic Approach to Global Tax Solutions



Holistic Vertex Implementation

- Streamline the process of managing various types of taxes globally, including Sales & Use Tax, GST, and VAT.
- Vertex provides a centralized and automated platform that accurately calculates taxes
- Maintains detailed reports for remitting the appropriate amount of tax to taxing authorities.

Why Auritas?

- ✓ Extensive experience and expertise in both SAP and Vertex solutions, ensuring a smooth and efficient implementation process.
- ✓ Full range of Vertex services, from consulting and integration to deployment, training, and support.
- ✓ Customized solutions to meet the specific needs and business processes of each enterprise.
- ✓ Auritas has a proven track record of successful SAP Vertex implementations.



Holistic Approach to Global Tax Solutions



Automated, Real-Time Tax Calculation

Automating tax calculations ensures accurate and timely tax determinations, reducing manual errors and delays.



Cost and Process Efficiencies

Enhanced cost and process efficiencies lead to significant savings and streamlined tax operations.



Simplified Returns Filing

Simplified returns filing reduces the time and effort required for tax reporting.



Master Data Monitoring

Robust master data monitoring maintains accurate and up-to-date tax-related information.



Easy Maintenance & Scale

Easy maintenance and scalability allow businesses to adapt and grow without hassle.



Global Tax Compliance

Compliance with global tax regulations helps businesses meet international tax requirements.

Success Story:

Enhanced Global Tax Compliance with SAP Vertex

Business Context:

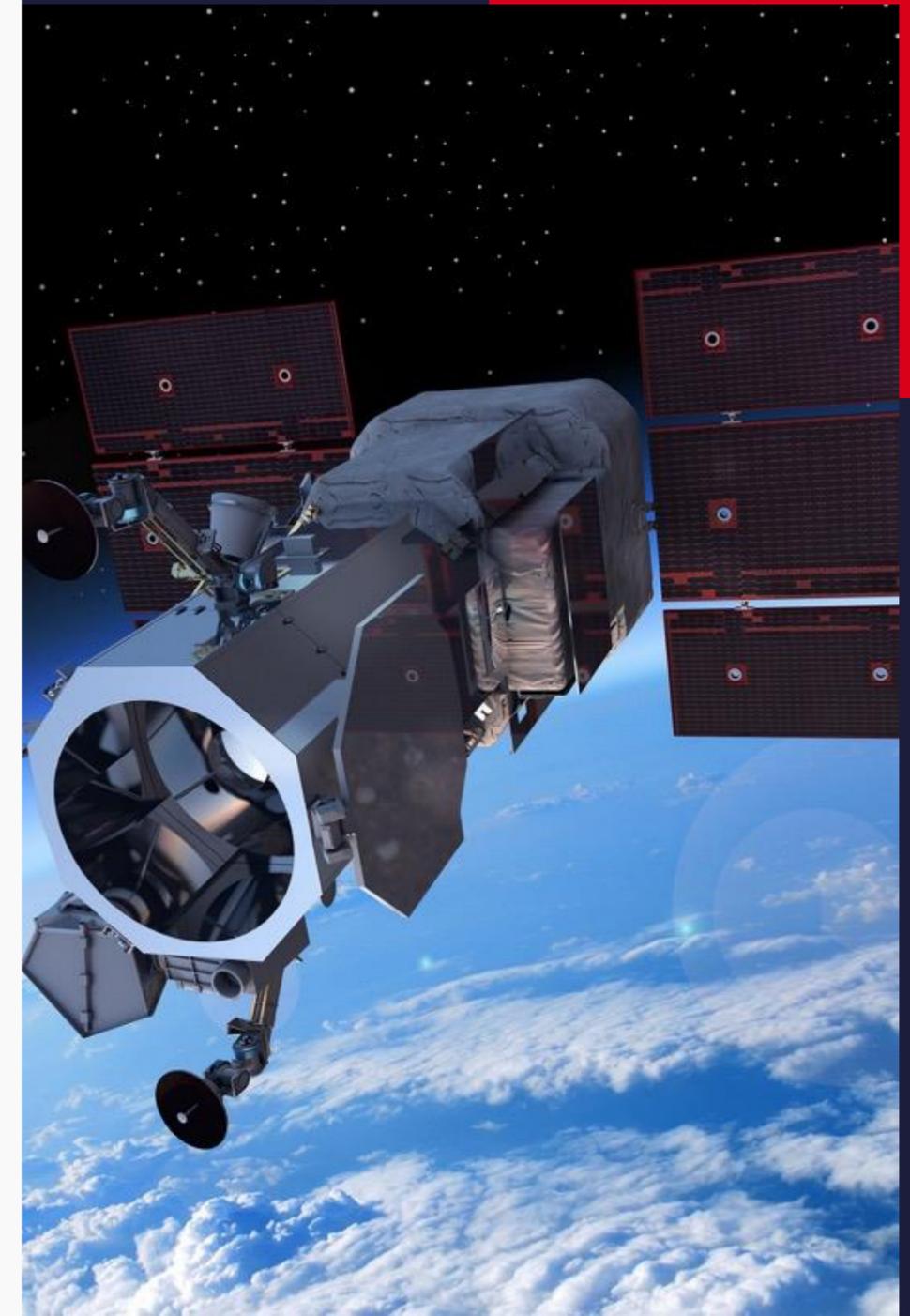
- Complex global tax management challenges.
 - Company needed to streamline all its tax-related processes.
- Inefficiencies in tax determination, compliance and reporting.
- Company was committed to being proactive when managing taxes.
- The company's geographical expansion imposed a challenges in its financial compliance.

Solution:

- Implement SAP and Vertex Integration (On Demand Solution) for input and output tax using:
 - O Series with ECM
 - SAP Integration Component (SIC)
 - Implement SAP/Vertex Accelerator 3.1

Results:

- End-to-end invoice processing with successful validation of system integration and presentation layers.
- Ensured compliance with regulations of over 85 countries.
- Accurate and automated financial reporting.
- Real-time visibility into compliance and analytics reports across different geographic locations where company was present.





Streamline Pricing and Contracting Processes

Vistex[®]

Why Auritas for my OpenText VIM Implementation?

Auritas' SAP Vistex solution implementation services are designed to help enterprises streamline their processes, for in improved visibility, better control over pricing strategies, and significant cost savings.



Rebate Management:

This solution addresses sales, purchasing, volume, and growth rebates, ensuring accurate tracking and management of all rebate programs.



Price Management

This module provides tailored pricing strategies and optimizations, helping companies develop and execute effective pricing models.



Vendor Chargebacks

Control claims for price reimbursements, rebates, and marketing development funds (MDFs), ensuring efficient and accurate financial reconciliation.



Sales Performance Management

Effectively manage incentive compensation and improve overall sales performance, driving better results and higher motivation among sales teams.

Success Story:

Optimizing Order to Cash Contract Management with Vistex for SAP

Background:

- Manual, unstructured process for managing contract agreements.
- Incomplete and inaccurate documents and reports
- No visibility into pricing, discounts and rebates program.
- Compliance with legal requirements and cost recovery policies were in jeopardy.

Solution:

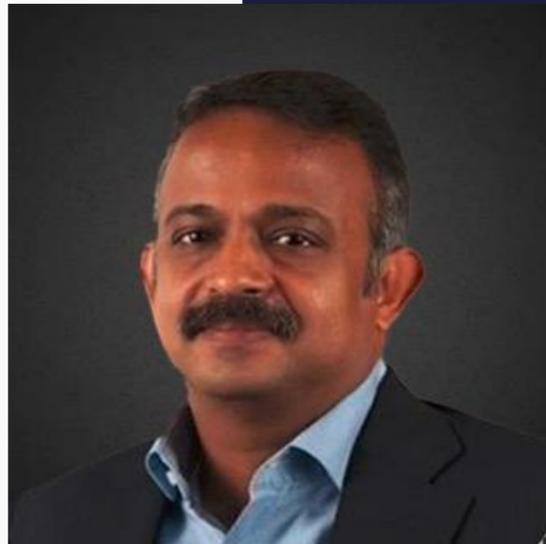
- Four-phase plan to implement the solutions globally:
 - SAP Incentive Administration by Vistex for S/4 HANA to centralize, streamline and automate rebate processing and claims management.
 - SAP Payback and Chargebacks by Vistex for S/4 HANA
 - SAP Data Maintenance by Vistex, pricing option for S/4 HANA

Results:

- Reduced manual tasks with seamless support for digitization globally.
- Utilize approval workflows for final calculations of rebate/claim.
- Quicker contract approval with pre-approved workflow.
- Accelerated bid process with automated conversion.
- Increased visibility for pricing, discounts, rebates. Ability to track change history.
- Robust approval mechanisms to govern policy.



Thank you.



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