

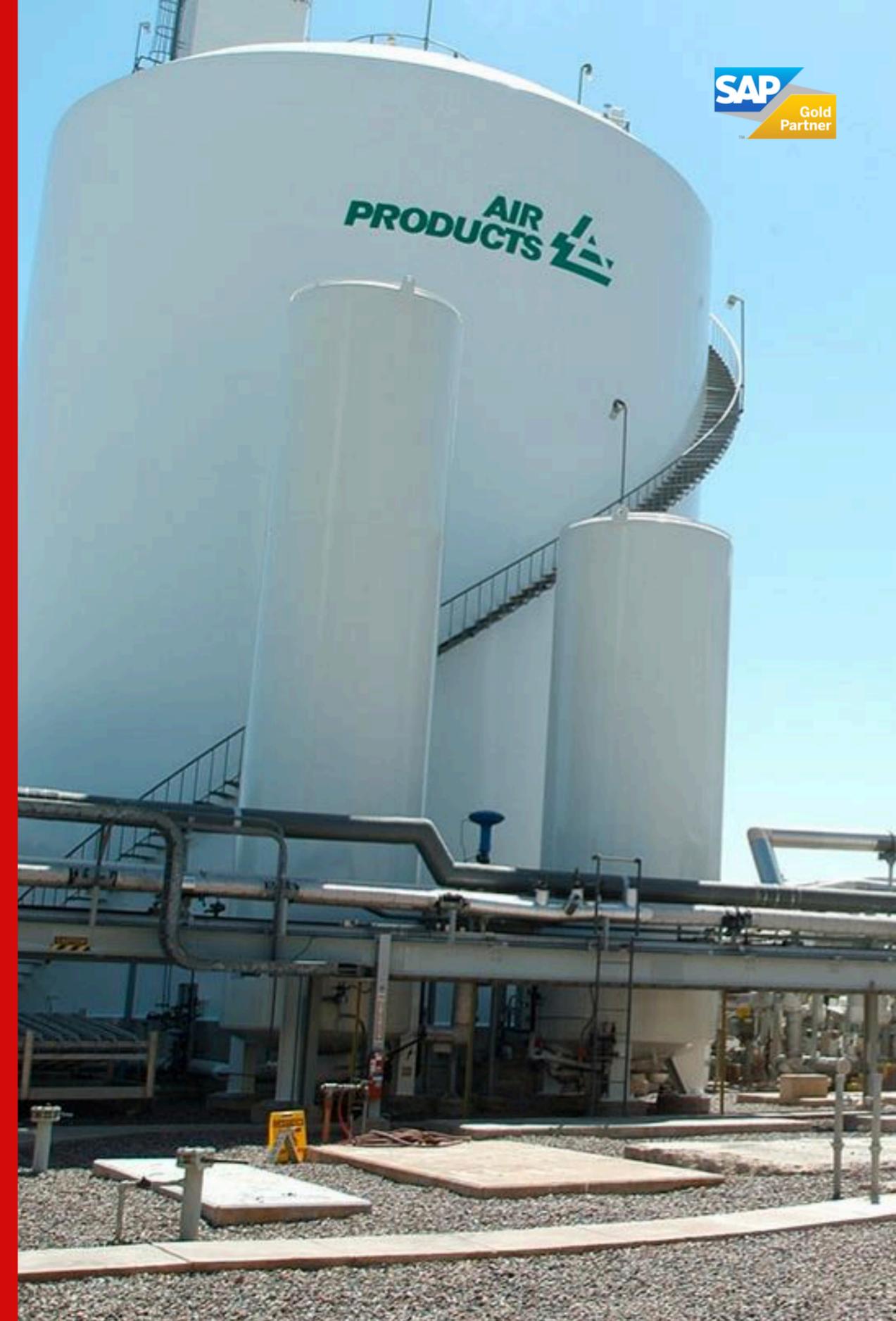


CASE STUDY:

# VIM Upgrade for Global Invoice Processing Automation

Air Products faced challenges in its invoicing operations due to an outdated version of SAP Vendor Invoice Management (VIM) by OpenText. Relying heavily on manual data entry and lacking process automation, the company experienced long cycles, missed early payment opportunities, and increased risk of errors.

Building on a longstanding partnership, Air Products turned to Auritas to modernize its financial operations by upgrading VIM to version 7.6 and implementing SAP Information Capture Core. The solution introduced **intelligent data capture** with machine learning, over 20 **OCR profiles** for **global accuracy**, and a deployment across 44 countries, enhancing **compliance**, scalability, and **efficiency**.



# About Air Products

Air Products is a global industrial gases and chemicals company that provides essential gases, related equipment, and applications expertise to over 30 different industries, including refining, chemicals, electronics, and food and beverage.

Founded in 1940, Air Products reports a \$12B yearly revenue (2024) and employs over 20,000 people across six continents.



# The Challenge

Dealing with both PO and non-PO invoices, Air Products was processing over 250,000 invoices per year across 35 legal entities. Despite already using an outdated version of SAP Vendor Invoice Management (VIM) by OpenText, it lacked modern functionality and automation.

Without the ability to leverage the tool's OCR capabilities, data entry was a heavily manual process. This created inefficiencies and bottlenecks, including long cycles and errors.

Facing these challenges, Air Products sought to optimize its landscape by adding modern functionalities to the existing SAP VIM solution, thereby enhancing efficiency across its invoicing processes.

## Pain Points

- Missed early payment opportunities;
- Difficulty managing and handling invoice volumes;
- Increased risk of human error due to manual data entry processes;
- Delays in receiving requested access for resources;
- Slow workflows were impacting team productivity.

# Auritas Solution

Having built a strong partnership with Auritas through multiple successful prior engagements, Air Products turned to the team once again when it came time to upgrade its VIM application.

The initiative aimed to refresh the platform, introduce automation capabilities, and fully leverage Capture Core to streamline operations and improve overall financial performance.

To address ongoing challenges and modernize financial operations, Auritas led the successful implementation and upgrade of SAP Invoice Management (VIM) by OpenText to version 7.6, paired with SAP Information Capture Core by OpenText.

This upgrade introduced advanced automation and intelligent data capture capabilities, significantly reducing reliance on manual processes.



# Results

With the update, the company was able to achieve a list of benefits:

- ✓ **Intelligent Capture** with Machine Learning. Integrated intelligent capture for SAP, enabling machine reading and learning capabilities.
- ✓ **Over 20 OCR profiles** were onboarded, ensuring region-wise country groupings and improved accuracy across diverse invoice formats.
- ✓ **Global deployment across 44 countries**, delivering consistent functionality while ensuring compliance with regional and global financial regulations.
- ✓ Enabled the **processing of around 100k invoices**, streamlining operations and setting a foundation for scalable global growth.

We've already seen a **reduction in manual data entry**, which is a clear improvement. We're carefully releasing **auto-posting in VIM** with success.

— **Gwendolin Majoor**,  
Global Process Manager Supplier Services  
Air Products



# Benefits & Next Steps

With decades of expertise in implementing and optimizing Vendor Invoice Management by OpenText and other P2P and finance solutions, Auritas ensured a seamless upgrade that not only modernized the platform but also introduced automation and compliance capabilities critical for business processes globally.

Building on the success of this project, Air Products has continued to collaborate with Auritas on various projects, including hypercare for the VIM tool.

Auritas has demonstrated a highly adaptable and collaborative approach, responding constructively to our evolving understanding of the solution and showing great flexibility in adjusting strategies, solutions, and requirements as needed.

— **Gwendolin Majoor**,  
Global Process Manager Supplier Services  
Air Products

# About Auritas

Auritas is a global ERP products and services company specializing in ERP deployments, data management, process optimization, and product innovation. As an SAP Cloud Choice Flex Partner, the company has established itself as a leading pioneer in the rapid deployment of transformation engagements spanning the full suite of SAP solutions.

The company has successfully achieved over a Billion in accumulated customer savings due to its expertise and experience maximizing IT investments. With strong partnerships including SAP Gold and Cloud Choice Flex Partner, OpenText, Google Cloud Platform, OpenText, AWS, Microsoft Azure, and Vertex, Auritas consistently delivers measurable ROI across leading industry verticals.

