



CASE STUDY:

Leveraging OpenText VIM OCR for Ariba BNI

Viasat managed Direct Procurement in SAP S/4HANA and Indirect Procurement in Ariba Buying, initially using separate reconciliation processes with Ariba Invoicing for Indirect and OpenText VIM with OCR for Direct invoices.

Seeking a single, unified invoice intake process while leveraging OCR for all invoices, Viasat turned to Auritas, which delivered a bridging solution that centralized invoice intake, applied OpenText Intelligent Capture to both Direct and Indirect invoices, and routed them to their respective platforms for approvals and posting. The solution preserved existing SAP components, provided a preferred UX for buyers and a unified experience for AP/Finance, streamlined the end-to-end Procure-to-Pay process, and now efficiently handles





About Viasat

Viasat is an American communications company that provides high-speed satellite broadband services for residential, commercial, and government customers.

Founded in 1986, the company is headquartered in Carlsbad, California, and offers internet service in the U.S. and globally.



Business Context

Viasat's team managed procurement through two channels: Direct Procurement, originating in SAP S/4HANA, and Indirect Procurement, originating in Ariba Buying. Their initial approach focused on maintaining a seamless user experience within the platform where the spend originated. To support this, they implemented Ariba Invoicing for indirect invoice reconciliation and OpenText Vendor Invoice Management (VIM) with OCR capabilities for direct invoices, leveraging their existing VIM investment.

However, the business soon recognized a critical need: they wanted a **single, unified invoice intake process for both Direct and Indirect Procurement.**

The idea of providing separate instructions for invoice submission across platforms was not feasible.

For that, they aimed to leverage the OpenText OCR solution for all invoices, regardless of the source system. Multiple vendors had informed them that OCR integration was not possible for Ariba Invoicing, as there was no native connection. Faced with these limitations, the customer began exploring the option to potentially phase out the OpenText solution.

Pain Points

- Dual procurement channels (Direct vs Indirect) created fragmented invoice processes
- Separate reconciliation tools added complexity
- No unified invoice intake process, leading to inefficiencies and potential confusion for vendors.
- OCR limited to direct invoices only.

Solution

Auritas designed and delivered a bridging solution that unified the invoice intake and transformation process while preserving the reconciliation workflows in each system. This approach enabled a single point of entry for all invoices, leveraging OpenText OCR capabilities for both Direct and Indirect invoices, and allowing them to be processed in their respective platforms, Ariba Invoicing for Indirect and VIM in S/4HANA for Direct invoices.

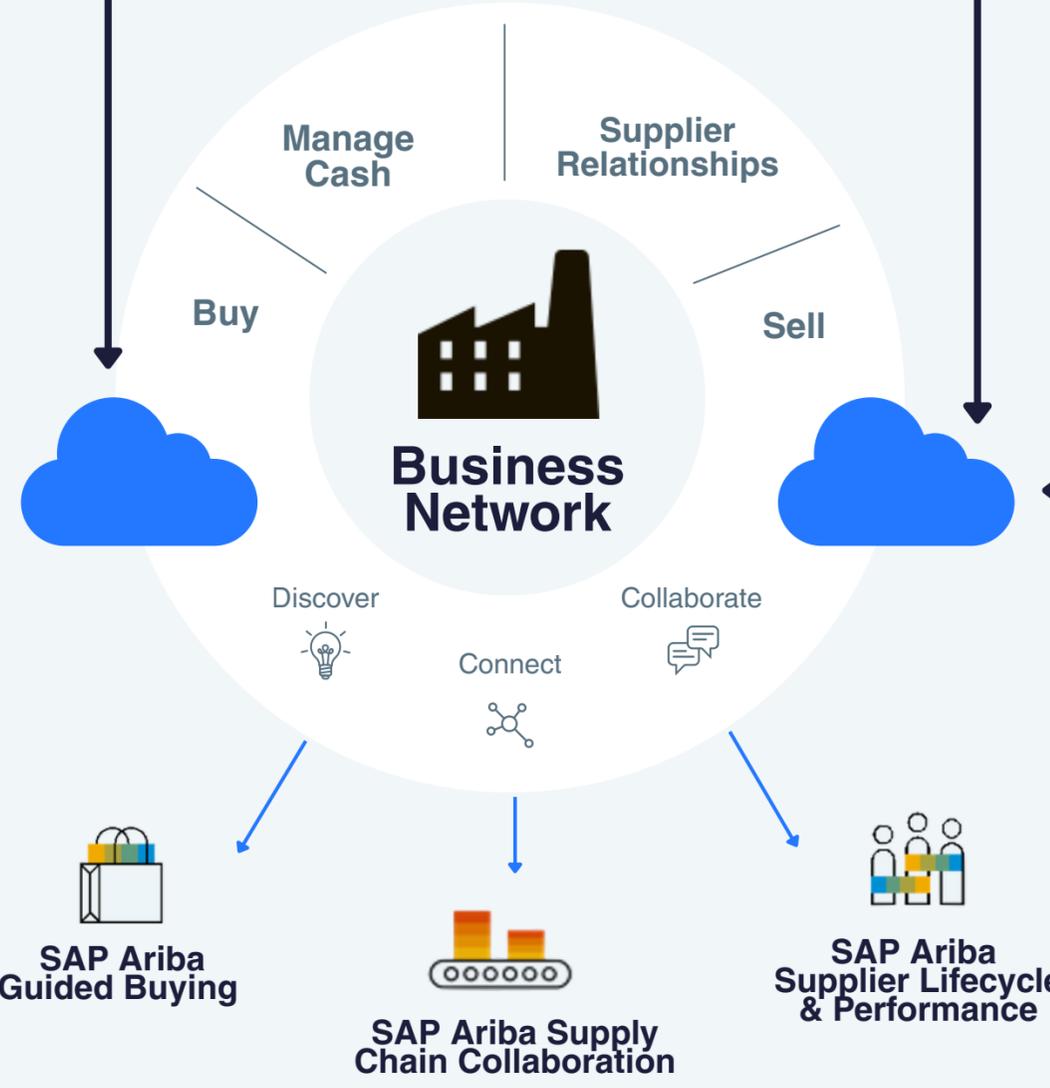
High-level process steps:

1. A single, common invoice transmittal process for all vendors.
2. One centralized invoice intake process via OpenText VIM.
3. OpenText Intelligent Capture to machine-read both Direct and Indirect invoices.
4. Indirect invoices are then interfaced into Ariba Invoicing for approvals before posting to S/4HANA.
5. Direct invoices proceed through VIM for approvals and posting to S/4HANA.

This solution allowed the customer to streamline vendor interactions, maintain their preferred reconciliation platforms, and leverage OCR across all invoices, overcoming the limitations previously highlighted by other vendors.

Smart Invoicing EDI XML CSV Email Paper **Supplier**

Vendor Portal



SAP S/4HANA or ECC

SAP Invoice Management by opentext™
 Unified AP Platform for Global Rules & Workflow

+ **Intelligent Accrual™**



SAP Ariba Buying & Invoicing
 Indirect Invoice Workflow Automation

Workflow Approval

SAP Payment Hub

- Treasury & Risk Management, Working Capital
- Tax & Regulatory Compliance
- Risk Compliance & Cyber Security

Dynamic Discounting Supply Chain Finance

Buyer

Results & Benefits

The solution enabled Viasat to preserve all existing SAP components while achieving a preferred user experience for buyers and a unified experience for AP/Finance.

The end-to-end Procure-to-Pay process is now fully streamlined and centralized, allowing the team to efficiently manage invoices from both Direct and Indirect sources.

With an estimated 85,000+ invoices processed annually, the solution has significantly simplified invoice intake, transformation, and reconciliation workflows.

Viasat continues to leverage Auritas Hypercare services to ensure both Ariba and VIM solutions operate smoothly, maintaining the integrity of the architecture and optimizing ongoing operations.

The unified approach has delivered:

- ✓ Improved operational efficiency by consolidating invoice intake and OCR processing.
- ✓ Enhanced user experience across procurement/sourcing and finance teams.
- ✓ Seamless integration with existing SAP systems while maintaining preferred platforms.
- ✓ Sustainable long-term support through Auritas Hypercare services.

About Auritas

Auritas is a global ERP products and services company specializing in ERP deployments, data management, process optimization, and product innovation. As an SAP Cloud Choice Flex Partner, the company has established itself as a leading pioneer in the rapid deployment of transformation engagements spanning the full suite of SAP solutions.

The company has successfully achieved over a Billion in accumulated customer savings due to its expertise and experience maximizing IT investments. With strong partnerships including SAP Gold and Cloud Choice Flex Partner, OpenText, Google Cloud Platform, OpenText, AWS, Microsoft Azure, and Vertex, Auritas consistently delivers measurable ROI across leading industry verticals.

