

# Customer Scenario: Direct Centric

## Invoice Concentration

60-80%

Direct Invoices



20-40%

Indirect Invoices



## Multiple Invoice Channels



Email



EDI or XML (e-invoice)



Network Match

## PO Complexity



Scheduling Agreement



Freight Conditions



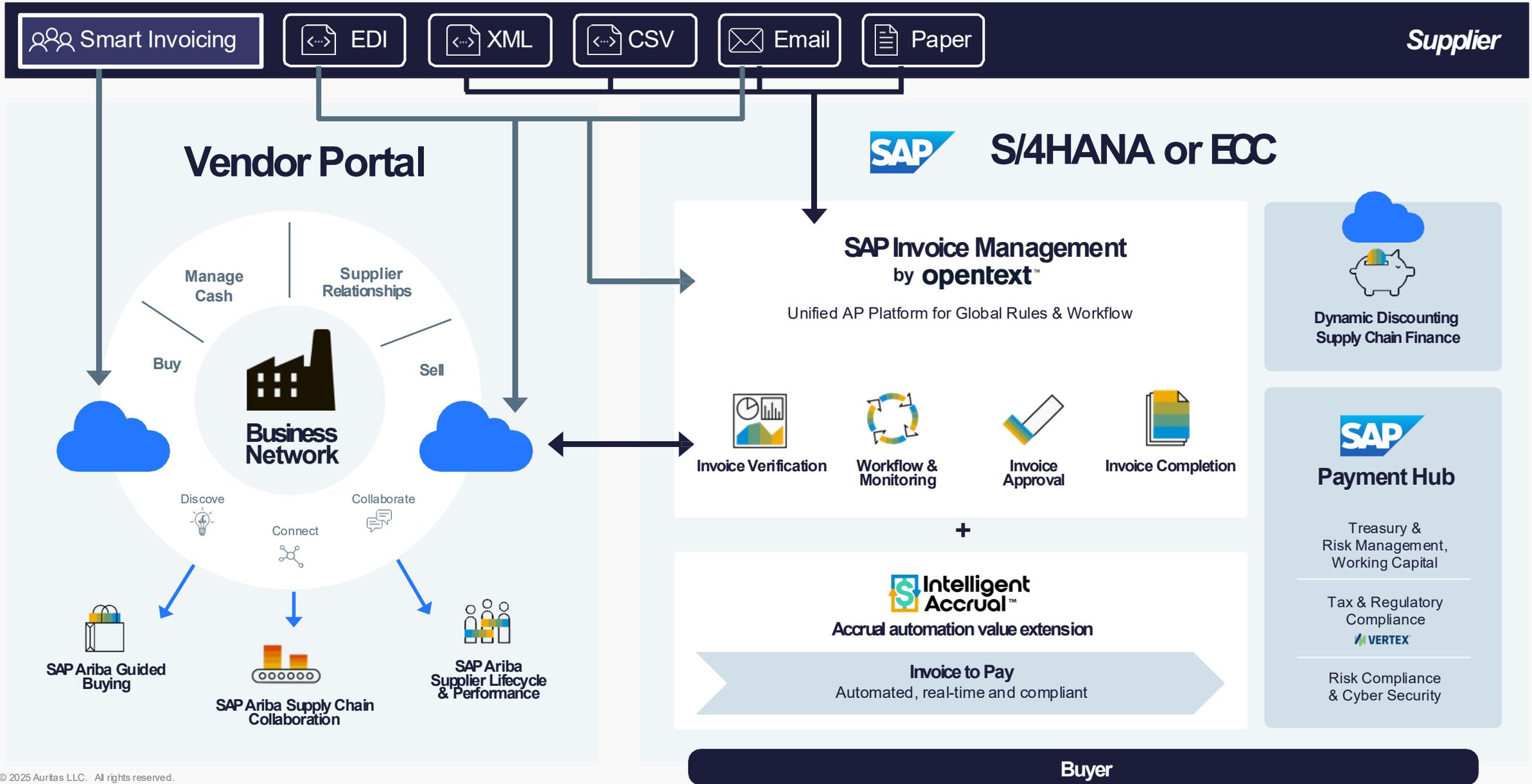
Warehouse Managed



Contract Invoice



# Federated Invoicing: Direct & Indirect



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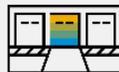
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Contract Invoice

SAP Invoice Management by OpenText with Network based Smart Invoicing

## Value

- Incoming invoice channel flexibility and no disruption to suppliers
- Promote Smart Invoicing (PO Flip)
- Handle complex PO types such as Scheduling agreements and PO conditions
- Keep a single-source-of-truth for invoices irrespective of Procurement Type
- VIM as SAP embedded delivers high automation and more reactive to business events and changes in master data
- Better suited for higher invoice volume cases due to the maturity and flexibility of the solution