Customer Scenario: Direct + Flex Indirect

Invoice Concentration with higher volume

60-80%
Direct Invoices

20-40%
Indirect Invoices

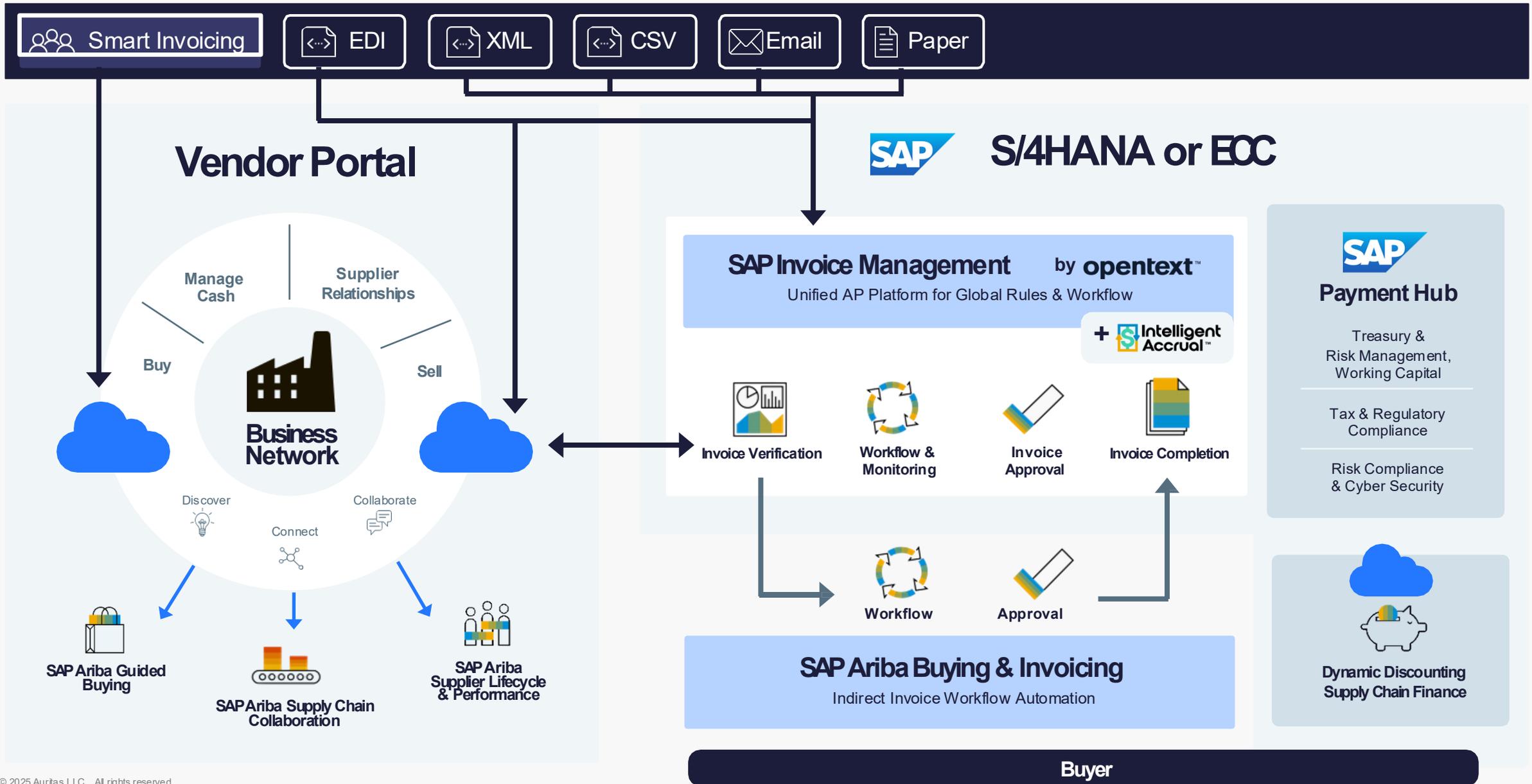## Multiple Invoice Channels

Email

EDI

Network Match

SAP VIM

Ariba Invoicing

Similar to "Federated Invoicing: Direct & Indirect" with the flexibility to reconcile based on where spend originated

Federated Invoicing **Hybrid**: Direct & Indirect

Auritas

Smart Invoicing | EDI | XML | CSV | Email | Paper

Vendor Portal

SAP **S/4HANA or ECC**

Business Network

- Manage Cash
- Supplier Relationships
- Buy
- Sell
- Discover
- Connect
- Collaborate

SAP Ariba Guided Buying

SAP Ariba Supply Chain Collaboration

SAP Ariba Supplier Lifecycle & Performance

SAP Invoice Management — by **opentext**

Unified AP Platform for Global Rules & Workflow

+ Intelligent Accrual

- Invoice Verification
- Workflow & Monitoring
- Invoice Approval
- Invoice Completion

- Workflow
- Approval

SAP Ariba Buying & Invoicing

Indirect Invoice Workflow Automation

Buyer

SAP Payment Hub

- Treasury & Risk Management, Working Capital
- Tax & Regulatory Compliance
- Risk Compliance & Cyber Security

Dynamic Discounting Supply Chain Finance

Customer Scenario:
Direct + Flex Indirect

Invoice Concentration with higher volume

20-30% — **SAP** — **70-80%**

Direct Invoices   **Indirect Invoices**

Multiple Invoice Channels

Email   EDI   Network Match

SAP VIM   **Ariba Invoicing**

Similar to "Federated Invoicing: Direct & Indirect" with the flexibility to reconcile based on where spend originated

Value

- All the advantages of Federated Invoicing option with the flexibility to reconcile based on PO origin

- Utilize the maturity and flexibility of VIM for main invoice reconciliation process

  - Invoice intake & AP process starts in VIM

  - Buyer/Requisitioner interaction happen in Ariba Invoicing

  - Final posting in VIM

- Direct reconciliation in ERP – Indirect reconciliation in Ariba

- Users manage work in their natural UX: AP in VIM, Direct Buyers in ERP and Requisitioners in Ariba